

ERNEST A. BARBEAU
RADIO STATION CONSULTANT
84 FURMAN STREET
SCHENECTADY 4, NEW YORK

November 17, 1947

Mr. Frank L. York
General Manager
The Troy Record Company
Troy
New York

Dear Frank:

Before leaving the city tonight I am reporting the following:

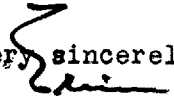
1. I managed to persuade Mrs. La Grange to sign the option. The nurse did not want me to disturb her as she was quite bad yesterday and unable to sit up. I got in long enough to get her signature but felt it was no time to ask for an extension. Later if that becomes necessary, I feel that I can go back and induce her to give us another 30 or 60 days. I am enclosing the option with Mrs. La Grange's signature.
2. I briefly explained the difficulty our lawyer is having trying to clear up the title. Mrs. La Grange then told me that Mr. Scully had told her that he had forgotten to file a deed a long time ago and that it was probably the Hungerford property. I had a hunch this might be a lead to untangle the legal aspects so I rushed to Scully's office. He was out of town. From there I called Mr. Broderick and gave him this information. Apparently Mrs. La Grange was talking through her hat since Mr. Broderick had apparently been in contact with Scully only a day or two ago and there was no such unfiled deed.
3. I have been in touch with John Orsini of Orsini Brothers, Altamont. I explained our position and he said it was O.K., hopeful however that they can start before the ground hardens up so that excavation operations will be possible. I qualified him on the \$400. cost differential for 4" additional shale. He explained that when he quoted \$200. extra, he had overlooked that this difference means excavating 4" deeper to take this extra shale.

4. I also called on my friend, Chester Mc Laughlin, Manager of Hotel Troy. As I entered the lobby he saw me coming and greeted me with this: "The first guy who comes in that door with a month's rent can have the space you are interested in". I told him of our position and explained that we hoped to clear it up very shortly and asked him to give us more time. He agreed to go along with us until December 15th. Incidentally, he and John Broderick lunch together almost daily. He said he was going to put the bee on John so that he can get the lease signed. I've known Chet for 35 years. He is O.K.

5. Went to see Stewart Brothers on the disparity of the figures for drilling the well. He explained that many small one-rig drillers often quote that way to mislead the customer where competition enters. I explained that we had an \$8.00 per ft. price from another driller but he pointed out that his figure of \$5.90 per ft. was for drilling all the way to water and that the \$4.60 price for pipe was inconsequential in that area where rock is only a few feet from the ground surface. He said that very likely they would not use more than twenty feet of 8" pipe when rock would be encountered. As you probably know, this casing is used to hold back the soil as the hole is dug. When rock is reached, there is no need for the casing as the hole is then able to be maintained without caving in. Hence, Stewart Brother's quotation of \$5.90 per ft. is far more attractive on this basis than the \$8.00 quote from Torlish and Weaver of Altamont.

I am leaving for the west tonight and expect to be back by Friday night - maybe sooner. I'll be at Oswego tomorrow and Wednesday in case you wish to reach me, care of Ned Waterbury of Palladium-Times. Attached are copies of letters tonight to Balw-Knox and American Bridge, also my confirming letter to John Orsini.

Very sincerely


Ernest A. Barbeau
Radio Consultant

EAB/MW