

ERNEST A. BARBEAU
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SCHENECTADY 4, NEW YORK

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Dear Frank:

On return from my brief fishing trip to The Thousand Islands this morning I went immediately to Camp Pinnacle to confer with Mr. Reed as per previous agreement.

He has found it difficult to get the board together because they are all scattered in different locations - some at Albany, New York, New Jersey and elsewhere.

Mr. Reed favors a long term lease of 15 years with privilege of renewal but in which his association will be protected on radio time. I believe he has some hard and binding clauses he wishes to include in any agreement approved by the board - some which may be unacceptable to you. However, as he stated this afternoon when I left him, if the board does make us a proposal, we should not consider it as final but as the nucleus of a start toward final negotiations. In other words, Reed wants to start with his best proposal and then trade. He made that quite clear.

I hate like fury being delayed again and made it rather definite today that a decision one way or other is necessary by next Thursday, July 3rd. Reed was in process of calling his board long-distance when I left him this afternoon. The meeting is being called for other important decisions as well as our proposition.

Attached is copy of my confirming letter today to Mr. Reed. I will be on deck to see him finally next Thursday, win, lose or draw. If we dont get a decision by that day or at least a proposal for consideration, then we should go ahead with the La Grange site. That is my recommendation.

Under the circumstances there appears nothing we can do but sit and wait a few days longer for the final decision of the Camp Pinnacle people.

I telephoned your office this afternoon and learned that you are not expected back at the office until Monday.

Had you been back and able to see me, I was going to bring you some nice small-mouth black bass which I brought back last night - all ready for the pan. The guides cleaned over one hundred lovely bass caught by our party of ten. I had set a couple aside for you. Too bad, - they are simply grand eating.

I'll call you early next week and probably arrange to see you with some studio designs whenever it is mutually convenient. I may have to be in Washington on Tuesday and Lockport on Wednesday. I am waiting for confirmation now.

Best regards.

Sincerely,


Ernest A. Barbeau

Mr Frank L York
General Manager
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EAB/MW

enclosure.