

ERNEST A. BARBEAU  
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SCHENECTADY 4, NEW YORK

July 23, 1947

Dear Frank:

Attached is copy of my letter today to Mr. A. Brandt Reed, Director of Camp Pinnacle, in confirmation of our telephone conversation this morning.

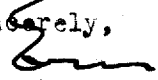
I am highly gratified at the decision to set down in writing whatever proposal they feel constrained to make. At least it is a move which heretofore they have been reluctant to make. It gives us a starting point for further negotiating in event their proposal is not entirely satisfactory to you and your group.

Rather than rush them I have merely urged them to expedite the submitting of the proposal without delay. Their attorney is now putting it into legal terminology and you should have it not later than the early part of next week, if not sooner.

I am leaving for Boston tonight and from there plan a few days in the Adirondacks. I may be back in town late next week. If you want me in an emergency you can reach me by telephone c/o Sullivan's Pavilion, Glen Lake, N.Y. ( just outside of Glens Falls near Lake George ). I can run down to Troy from there for conference if you want me - any day. Just telephone and they will deliver the message.

I feel like celebrating after these many weary months of working with these people. I hope and pray that their proposition is acceptable. I would like to go over it with you before arriving at a decision, if you dont mind.           Regards.

EAB/LW  
enclosure.

Sincerely,  
  
Ernest A. Barbeau  
Radio Consultant