

ERNEST A. BARBEAU
RADIO STATION CONSULTANT
84 FURMAN STREET
SCHENECTADY 4, NEW YORK

December 9, 1947

Mr. Frank L. York
General Manager
The Troy Record Company
Troy, N. Y.

Dear Frank:

Attached is copy of a letter I have written to Mr. Zane, president of the Zane Construction Co., who is a tower erector. I believe it timely to line up our erector at this time in preparation for spring because there are so many tower jobs going on at present that it is a difficult matter to locate one that is available.

There are comparatively few erectors with radio experience. Zane is about the best of a motley lot who do this sort of work. In my experience I have narrowed down the field to four erectors who are reliable. Zane and Hoyt are about the best of the four. However, it would not be a bad idea to get bids from all four. Meantime I will try to locate the people who erected GE's new television tower.

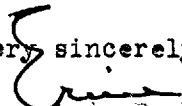
I suggest you have your secretary write a similar letter to the other three who are:

E. F. Hoyt Co.	Frederick Tower Erection Co.
P.O. Box 1782	Frederick,
Portland, Me.	Maryland.

Radio Television & Maintenance Corp.
Attention M. J. Gaskins, V. P.
901 East Lewis St
Fort Wayne, Ind.

Please ask her to send me copies of her letters. Also I would like to have copies of quotations sent me by these erectors.

Very sincerely,


Ernest A. Barbeau
Radio Consultant

EAB/MW

enclosure.