

April 4, 1947

Miss Mary A. Rogers
Albany Bible School
281 State Street
Albany, N. Y.

Dear Miss Rogers:

Agreeable with our pleasant discussion yesterday, I am setting forth at your suggestion for submitting to your Board of Trustees the sense of our proposition for the acquisition of a small parcel of land by purchase or long-term lease adjacent or contingent to Camp Pinnacle in the Heldeberg mountains for the purpose of an FM broadcast transmitter site.

My client, The Troy Record Company, has a Federal Communications Commission construction permit to establish a 15 KW (ERP) Frequency Modulation broadcast station with studios at Troy. To properly cover its primary service area it has been determined that the best area for its transmitter and antenna location is somewhere in the Heldeberg mountains.

I am the Radio Station Consultant for the Record Company and have been commissioned to approach you on the possibility of acquiring a very small parcel of your land by purchase or lease. I am well acquainted with the Heldeberg area and somewhat familiar with the general contour of your Camp Pinnacle property. I was formerly on Dr. W. R. C. Baker's staff, Vice President of the General Electric Company in charge of its Electronics Division.

The site I have in mind would be anywhere along your highest ridge adjacent to the county road. The amount of space required would be less than five acres. We might conceivably do with half of this amount of space.

My client is amenable to entering into an agreement with your organization in exchange for the privilege of purchasing or leasing the land required on some equitable basis of reciprocity on exchange of radio time for the broadcasting of your educational activities on a yearly schedule basis.

As a consequence of your own cherished desire for broadcast privileges of your organization activities on an assured long-term schedule basis, the broadcast facilities of The Troy Record Company would be a splendid outlet and one which could be relied upon year in and year out subject, of course, to program regulation and restrictions imposed by FCC. In other words, my client stands prepared to negotiate with your organization in any equitable arrangement leading to the realization of your mutual and respective objectives.

Personally, I cannot see anything in such an agreement but attractive advantages for both groups and in a manner in no way detrimental to your individual best interests.

My client will assure you, I am positive, that the character of its proposed broadcasts will be in keeping with the highest standards possible at all times and that the Albany Bible School's identification with the proposed station will never be in jeopardy.

It is my understanding that the next Trustee meeting of your organization will be during week of April 14th.

You stated that you would submit our proposal to the Board at this meeting and agreed to give us a decision immediately thereafter.

I particularly asked that you give my regards and good wishes to Dr. Ferrin of the Providence Bible Institute as a postscript to the letter you were in process of writing when I called. I am glad to give Dr. Ferrin as reference especially since I am presently engaged in consulting work for his Institute on their proposed new FM station.

Awaiting in anticipation of favorable action of your Board of Trustees and thanking you again for this privilege of negotiating with you.

Most respectfully,

Ernest A. Barbeau

EAS/aw

CC- FLYork
Troy Record Co.