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SCHENECTADY 4, NEW YORK

April 4, 1947

Dear Frank:

Instead of leaving town as I had planned yesterday, I went to Albany and Watervliet in the interest of a possible Heldeberg mountain transmitter site.

My plans suddenly changed. I thought it might be wise to run down the Camp Pinnacle lead myself because I happen to know something about it. Therefore, I started out to seek the lady whose name I gave you the other day. The name was Miss Christie, not Miss Christenson. The lady in question has since passed on but I finally managed to contact her successor, Miss Mary A. Rogers, one of the governing group of the Albany Bible School.

I had a long pleasant discussion with Miss Rogers. At first she was as cold as a mackerel to my approach, we being about the tenth group to do so in the interest of using their property for broadcast purposes. They were all turned down.

However, continuing my quest I approached her on the basis of reciprocity and exchange of radio time. WBCA of Schenectady, WOKO of Albany and WTRY of Troy - all had done the same without success. But the fact that I am doing a job for an associate group at Providence for Dr. Ferrin, this opened up friendly possibilities. Our talk was friendly and very pleasant. I told her many ways that her organization could benefit by using our facilities. She has long cherished starting a station of their own but because of the investment involved have found it impossible. I believe I have struck a responsive chord.

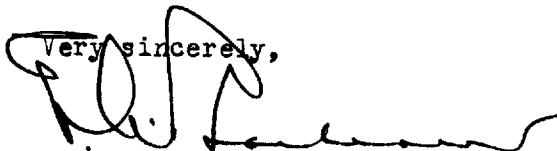
At her own suggestion she requested that I write her a letter outlining in substance the sense of my oral approach. This I have done per copy attached. I hope it has your approval. I have not committed the Record to anything excepting tentatively and subject to further negotiating. It is possible the Board of Trustees may act favorably on our petition for use of a small parcel of the Camp Pinnacle land. It would be a wonderful break for us. We could send out a signal in four directions from the apex of that highest ridge and put out a better signal than anyone else in the entire area.

Incidentally yesterday I also located another land owner adjacent to Camp Pinnacle. The owner lives on 3rd avenue, Watervliet. I journeyed there yesterday and had an interesting talk with the wife of one of the owners. The man's name is Van Antwerp and he is Traffic Manager for Behr Manning Company. I made a date to meet them Saturday immediately after noon on the Camp Pinnacle mountain crest.

It may interest you to know that this latter group sold a site some time ago to WOKO, Albany, and also to your Trojan doctor friend and Troy Banker who plan an FM station with studios at Albany, - the Hudson Valley B/C Company. Their land, however, lies considerably back from the Camp Pinnacle property and most of it is not accessible by road. However, I am taking no chances or overlooking any bets but am hiking out there tomorrow to look it over.

Before leaving Sunday night I may call you up at the house or drop you a line telling you of the outcome of this exploration with the Watervliet group. Wish me luck.

Very sincerely,



Ernest A. Barbeau

Mr Frank L. York
The Record Company
Troy
New York

EAB/MW

enclosure.